2021 TOP 10 PRIORITIES for State Procurement





1. eProcurement

Start to finish system creation and adoption; increased statewide agency utilization of eProcurement/ERP solutions.



2. Central Procurement Office as a Strategic Leader

Strategic leadership, active participation in policy setting and statewide planning; comprehensive governance and oversight; centralized data gathering and analysis for increased business insight and responsiveness to stakeholder needs.



3. Customer Service to Agency Stakeholders

Responsiveness to agency stakeholders' needs; maintaining trust, compliance with service level agreements and high satisfaction levels.



5. Analytics for Data-driven Decision Making

Using data analytics and tools to drive better procurement decisions state-wide.



4. Change Management

Managing organizational change (process, administrative, new technologies or systems) and ensuring successful adoption and buy-in once implementation is completed.



6. Continuous Process Improvement

Continuous review and improvement of current procurement processes to eliminate waste and gain new sources of value and efficiencies.



7. Talent Management and Succession Planning

Recruiting and retaining skilled procurement professionals; remote work capacity; succession planning; talent management strategies.



9. COVID-19 Response

CARES Act compliance, monitoring pandemic spend, fraud detection, supply chain resiliency, supplier vetting, warehousing, stockpiling, sustaining long-term response.



8. Effective Contract Administration

Standardizing processes for effective contract administration; monitoring contract and supplier performance.



10. Training and Certification

Promoting training and certification programs that elevate the procurement profession and develop skillsets for the future.

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